

# Contract and relationship Management Skill Set



## Program Overview

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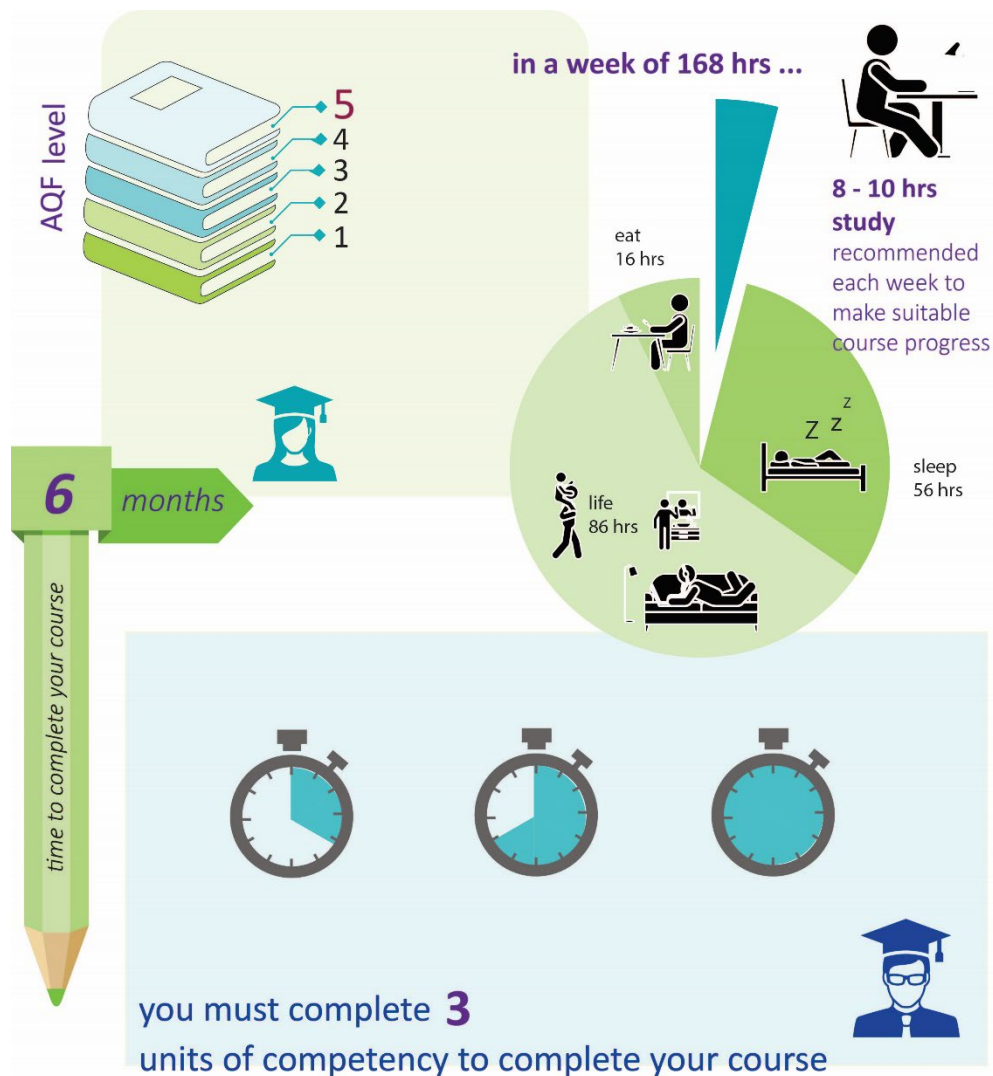
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## Overview

### Welcome

Welcome to *Contract and Relationship Management*, a skill set from the *PSP50616 Diploma of Procurement and Contracting*. This is a nationally recognised and accredited program presented by UNE Partnerships Pty Ltd, the Education and Training Company of the University of New England.

We are delighted that you have joined the Procurement Essentials Skill Set program.

### Contact points

As experienced distance education providers, we understand how important communication is. We have used our online site to take advantage of current technology and make sure that information and contact points are up to date and go to the right people, while also giving you the opportunity to use the forms of contact that suit you.

### Administration

If you have any questions of an administrative nature, please contact the student support team via the online site, or alternatively through:

Telephone: 02 6773 0000

Email: [procurement@unep.edu.au](mailto:procurement@unep.edu.au)

Mail: UNE Partnerships Pty Ltd  
PO Box U199  
University of New England NSW 2351

### Learning and Assessment

If you would like to discuss program content or assessment requirements, please contact your allocated assessor. You can message them on the online site.

### Customer protection officer

The customer protection officer is responsible for handling any complaints, grievances and appeals to ensure compliance with consumer protection legislation and contractual obligations. The Director of Education is the designated customer protection officer. Contact details are below.

Meg Michell Director of Education

Telephone: 02 6773 0000

Email: [meg.michell@unep.edu.au](mailto:meg.michell@unep.edu.au)

# Contract and relationship Management Skill Set

## Aim of the program

This skillset aims to equip participants with the skills and knowledge to plan to manage a contract, manage contract performance and finalise contracts, all operating within the legislative, regulatory and policy environment, while consulting and adhering to your organisations policies and procedures.

## Learning outcomes

On completion of the program you should be able to:

- Manage the business relationship
- Manage performance of the contract
- Manage contract issues
- Implement communication and information strategy
- Complete contracts
- Implement contract review strategy
- Confirm contract requirements
- Prepare contract management plan
- Develop stakeholder relationships
- Implement contract strategies
- Implement contractual agreements.

## Structure of the program

There are three (3) units of competency in this skill set and successful completion of your study would lead to the issuing of a Statement of Attainment for those units completed.

The program is self-directed online study with access to downloadable PDF course material and online interactive learning activities. An outline of the structure for delivery and assessment is provided below. Details of the units of competency in which you are enrolled are available by clicking the links below.

Table 1: Overview of course structure

Course name	Assessment Tasks	Unit/s of competency
Contract and Relationship Management	Task 1: Contract Management Plan	<a href="#">PSPPCM011 Plan to manage a contract</a>
	Task 2: Manage contract performance	<a href="#">PSPPCM008 Manage contract performance</a>
	Task 3: Finalising the contract	<a href="#">PSPPCM009 Finalise contracts</a>

Units of competency are achieved as assessment tasks are successfully completed. You will receive a Statement of Attainment for those competencies you have successfully completed.

Information on how to submit your work for assessment is provided in the Assessment section of each Course online. Suggestions for managing your study and assessment tasks is also available in the additional support document '[Studying with UNE Partnerships](#)'. It is recommended you access and read that resource in addition to this Program Overview. Should you be unsure of what is required of you, contact your student support team.

## Accreditation and recognition

The *Contract and relationship Management Skill Set* in which you are enrolled contains units listed on the national register and placed at level 5 on the Australian Qualifications Framework (AQF).

The competencies gained through successfully completing this program are cross-industry and nationally recognised. You may exit from this Skill Set at any time with a Statement of Attainment for any units of competency successfully completed to that point

## Study workload

The nominal duration of your enrolment in the *Contract and relationship Management Skill Set* is 4-6 months. The time it takes you to achieve the competencies required will depend on the amount of relevant learning and experience you have. Students with a moderate level of relevant learning and experience should be able to complete the program requirements in about 8-10 hours a week of self-directed workplace and individual study over the 6 month period, as outlined in your study plan. Inexperienced students will likely require more time.

You have up to six (6) months from enrolment to complete the Contract and Relationship Management Skill Set. If you fall behind in your schedule, you should contact UNE Partnerships to discuss your progress. An extension to the study period may be available, however additional fees may apply.

## Third party arrangements

UNE Partnerships has not entered into any subcontracting arrangements for the delivery of training and assessment in this qualification.